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Impact of Foreign Bank Entry on the Domestic Bank Performance in India: A DEA approach

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Abstract

The purpose of this paper is to estimate empirically the impact of foreign banks entry on domestic bank performance in India. The present study identifies the gap that there is no study so far identifying the efficiencyof foreign banksoperating in India and the efficiency of the domestic banks exploring the impact of foreign bank entry on the domestic bank performance. For analyzing the trade in banking services, as stated in the objective, 44 foreign banks and 57 domestic banks have been identified. The relative efficiency of each bank identified has been calculated using Data Envelopment Analysis (DEA), an econometric tool. The period of the study is eight years from 2005 to 2013. The above banks are the best and consistent performing domestic banks, showing that there is not much impact on the entry of foreign banks on the performance of the domestic banks. The conclusion is that foreign banks entry is increasing competition in the host country. Study showed that domestic banks are performing better and consistently to survive the competition.

I. Introduction

INTERNATIONAL TRADE IN services was brought under the common multilateral rule, General Agreement on Trade in Services (GATS), with the Uruguay Round of trade negotiations. GATS is the first set of multilaterally negotiated and legally enforceable rules covering international trade in commercial services. Following the entry into force of GATS, there has been an increasing demand for detailed and relevant and internationally comparable statistical information on trade in services. GATS cover twelve major groups of services including financial services. Financial services broadly refer to the functions performed by financial institutions, viz. acceptance of deposits, lending, payment services, securities trading, asset management, financial advice/consultancy, settlement and clearing service, etc. and these functions carried out collectively with non-residents form international trade in financial services.

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With the liberal branch expansion policy, WOS would have access to those areas , which so far remained unexplored by foreign banks in India. Thus, there are ample growth opportunities for foreign banks under the WOS set up. RBI and the Government of India should come up with more of such policies.

Notes

1 As per IMF's Balance of Payments Manual and International Investment Position Manual Sixth Edition (BMP6), a subsidiary is a direct investment enterprise (DIE) over which direct investor is able to exercise control, which is assumed to exist if the investor has more than 50% equity in the enterprise investment. An associate is a DIE over which the direct investor own's from 10 to 50% of the equity shares in the investment enterprise.

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Annexure I List of Foreign and Domestic Banks – used in analysis for DEA for calculating Efficiency

S.No	Name of the Foreign Bank [DMUs]
1	Bank Internasioneal Indonesia
2	Krung Thai Bank Public Company Limited
3	Mashreq Bank Psc
4	United Overseas Bank Ltd
5	Sberbank
6	National Australia Bank
7	Westpac Banking Corporation
8	Industrial And Commercial Bank Of China
9	Woori Bank
10	Jsc Vtb Bank
11	Antwerp Diamond Bank Nv
12	Bank Of Ceylon
13	Commonwealth Bank Of Australia
14	Ab Bank Limited
15	Oman International Bank S.A.O.G.
16	Credit Suisse Ag
17	Sonali Bank
18	Chinatrust Commercial Bank
19	State Bank Of Mauritius Ltd
20	Abu Dhabi Commercial Bank Ltd
21	Rabobank International
22	Ubs Ag
23	Sumitomo Mitsui Banking Corporation
24	Australia And New Zealand Banking Group Limited
25	Firstrand Bank Ltd
26	Shinhan Bank
27	Credit Agricole Corporate And Investment Bank
28	Bank Of Bahrain & Kuwait B.S.C.
29	Societe Generale
30	Bank Of Nova Scotia
31	Mizuho Corporate Bank Ltd
32	Jpmorgan Chase Bank National Association
33	The Bank Of Tokyo-Mitsubishi Ufj Ltd
34 35	Bnp Paribas Barclays Bank Plc
36	Bank Of America N.T. And S.A.
37	American Express Banking Corp.
38	Dbs Bank Ltd.
39	The Royal Bank Of Scotland N.V.
40	Deutsche Bank Ag
41	Hongkong And Shanghai Banking Corpn.Ltd.
42	Citibank N.A
43	Standard Chartered Bank
44	Ufj Bank Ltd
	<u> </u>
S.No	Name Of The Domestic Bank [Dmus]
1	Nainital Bank Ltd
2	Ratnakar Bank Ltd
3	Development Credit Bank Ltd.
4	The Dhanalakshmi Bank Ltd
5	Catholic Syrian Bank Ltd
6	Lakshmi Vilas Bank Ltd

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Tamilnad Mercantile Bank Ltd 8 City Union Bank Limited South Indian Bank Ltd 10 Karnataka Bank Ltd 11 Karur Vysya Bank Ltd 12 Yes Bank Ltd. 13 Punjab And Sind Bank Ing Vysya Bank Ltd 14 Jammu & Kashmir Bank Ltd 15 16 Federal Bank Ltd 17 State Bank Of Mysore 18 Dena Bank 19 Indusind Bank Ltd 20 State Bank Of Travancore 21 Vijaya Bank State Bank Of Bikaner And Jaipur

- 22
- 23 Bank Of Maharashtra
- 24 Kotak Mahindra Bank Ltd.
- 25 State Bank Of Patiala
- 26 Corporation Bank
- 27 State Bank Of Hyderabad 28 IDBI Bank Limited
- 29 United Bank Of India
- 30 Andhra Bank
- 31 Indian Bank
- 32 Oriental Bank Of Commerce
- 33 Allahabad Bank
- 34 UCO Bank
- 35 Syndicate Bank
- Indian Overseas Bank 36
- 37 Union Bank Of India
- Central Bank Of India 38
- 39 Axis Bank Limited
- 40 Bank Of India Canara Bank 41
- 42 Bank Of Baroda
- 43 ICICI Bank Limited
- 44 Punjab National Bank
- HDFC Bank Ltd. 45
- State Bank Of India 46
- 47 Bank Of Punjab Limited
- 48 Centurion Bank Of Punjab Ltd.
- 49 Bank Of Rajasthan Ltd
- 50 Bharat Overseas Bank Ltd
- 51 Ganesh Bank Of Kurundwad Ltd
- 52 Lord Krishna Bank Ltd
- 53 Sangli Bank Ltd
- 54 SBI Commercial & International Bank Ltd
- 55 United Western Bank Ltd
- 56 State Bank Of Indore
- State Bank Of Saurashtra 57