FINANCE INDIA
© Indian Institute of Finance
Vol. XXXI No. 1, March 2017
Pages – 209 – 222

Mission Drift in Microfinance: An Empirical Assessment of the Indian Situation

PRASENJIT ROY* A. P. PATI**

Abstract

In recent years mission drift (MD) is one of the most discussed aspects in the sphere of micro finance. Numerous evidences worldwide support the claim of MD in the Micro Financing Institutions (MFIs) though from time to time it has been misinterpreted to profit orientation and commercialization. Since achieving double bottom line objectives has been growingly a challenge for MFIs, it is important to assess the aspect of MD with empirical tests. This paper while assessing the performance of Indian MFIs tries to examine the state of MD over a period of five years i.e. 2008-09 to 2012-13 by considering a sample of 41 young and mature organizations out of the total reported MFIs found in the international data base. The social performance over the years indicates gross loan portfolio has increased (143 percent) by overshadowing the outreach growth in terms of breadth (44 percent) which resulted in an increased loan size, a sign of MD. However, the poor return on assets and increasing cost per loan (13 per cent) indicates otherwise.

I. Introduction

UNLIKE OTHER FINANCIAL institutions serving the society, the dynamic perspicacity surrounding MFIs, is to eradicate poverty. It is widely claimed to be the universal mission statement of all the MFIs, where they provide banking services, usually in the form of lending small sums of money to the backward sections of the society and most significantly without any collateral (Mersland and Strom, 2010). However, the most undignified thing that came up recently and has been a burning topic ever since is mission drift in them. What is mission drift, why does it happen, and how it affects the MFIs as well the clients are the questions that pop up every now and then. There have been many claims all around about the various

- * Ph.D. Research Scholar, North Eastern Hill University, Department of Commerce, School of Economics, Management and Information Sciences, Umshing, Shillong, Meghalaya 793022, INDIA
- ** Associate Professor, North Eastern Hill University, Department of Commerce, School of Economics, Management and Information Sciences, Umshing, Shillong, Meghalaya 793022, INDIA

Submitted August 2014; Accepted August 2015

There are many theories relating to it where profit and cost are taken into consideration. However the Indian sector has a moderate effect of both profit and cost in mission drift with majority still unclear about the reasons. Further studies into it might bring some more elements that have a strong influence into the concept. The findings on MD are against the enshrined motive of this sector, which if not properly handled would compromise the social objective of MFIs and as a corollary would inflict serious repercussions on the micro finance industry as a whole. To avoid this type of situation the MFIs in India must try to achieve the double bottom line where both social and financial performances are properly balanced.

References

Adams, D. W. and J. Von Pischke, (1992), "Microenterprise credit programs: Déjà vu", *World Development*, Vol. 20, No. 10, pp. 1463-1470.

Armendáriz, B. and A. Szafarz, (2011), "On mission drift in microfinance institutions" The Handbook of Microfinance, pp. 341-366.

Ashta, A., and M. Hudon, (2009), "To whom should we be fair? Ethical issues in balancing stakeholder interests from Banco Compartamos case study", CEB Working Paper No. 09/036.

Augsburg, B.cand C. Fouillet, (2010), "Profit Empowerment: The Microfinance Institutions Mission Drift", *Perspectives on Global Development and Technology*, Vol. 9 No. 3-4, pp. 3-4.

Barzelay, J., (2008), "Bancosol: Mission Drift in Microfinance Institutions", COHA

Bassem, B. S., (2012), "Social and financial performance of microfinance institutions: Is there a trade-off?" *Journal of Economics and International Finance*, Vol. 4 No. 4, pp. 92-100.

Bédécarrats, F., Baur, S., and C. Lapenu, (2012), "Combining social and financial performance: A paradox?" *Enterprise Development and Microfinance*, Vol. 23, No.3, pp. 241-258.

Christen, R., and D. Drake, (2001), "Commercialization of microfinance", Working Draft. Microenterprise Best Practices Project, USAID, Washington, DC.

Christen, R. P., (2001), "Commercialization and mission drift", CGAP Occasional Paper No. 5.

Coleman, R. W., (2008), "As the Microfinance Movement Grows It Encounters New Challenges and Opportunities",. Paper presented at the International Trade and Finance Association Conference Papers.

Copestake, J., (2007), "Mainstreaming microfinance: social performance management or mission drift?", World development, Vol. 35 No. 10, pp. 1721-1738.

Cull, R., A. Demirgüç-Kunt and J. Morduch, (2007), "Financial Performance and Outreach: A Global Analysis of Leading Microbanks", *The Economic Journal*, Vol. 117, No. 517, F107-F133. doi: 10.2307/4625477

Ghosh, S., and E. Van Tassel, (2008), "A model of mission drift in microfinance institutions", Department of Economics, Florida Atlantic University, December 2008.

222 Finance India

Hermes, N., R. Lensink, and A. Meesters, (2011), "Outreach and efficiency of microfinance institutions", *World Development*, Vol.39 No. 6, pp. 938-948.

- Kabeer, N., (2005), "Is microfinance a 'magic bullet' for women's empowerment?", Analysis of Findings from South Asia", *Economic and Political Weekly*, pp. 4709-4718.
- Kai, H., (2009), "Competition and wide outreach of Microfinance Institutions", *Economics Bulletin*, Vol. 29 No. 4, pp. 2628-2639.
- Kar, A. K., (2013), "Mission drift in microfinance: are the concerns really worrying?", Recent cross-country results", *International Review of Applied Economics*, Vol. 27 No. 1, pp. 44-60.
- McIntosh, C., A. Janvry and E. Sadoulet, (2005), "How Rising Competition Among Microfinance Institutions Affects Incumbent Lenders", *The Economic Journal*, Vol. 115, No. 506, pp. 987-1004.
- Mersland, R., and R.O. Strøm, (2010), "Microfinance mission drift?" World Development, Vol, 38 No. 1, pp. 28-36.
- Morduch, J., (2000), "The microfinance schism", World Development, Vol. 28 No. 4, pp. 617-629.
- Mosley, P., and D. Hulme, (1998), "Microenterprise finance: is there a conflict between growth and poverty alleviation?" *World Development*, Vol. 26 No. 5, pp. 783-790.
- Olivares-Polanco, F., (2005), "Commercializing microfinance and deepening outreach?", Empirical evidence from Latin America. *Journal of Microfinance/ESR Review*, Vol. 7 No. 2, pp. 47-69.
- Rhyne, E., (1998), "The yin and yang of microfinance: Reaching the poor and sustainability", *Micro-Banking Bulletin*, Vol. 2 No. 1, pp. 6-8.
- Roberts, P.W., (2012), "The profit orientation of microfinance institutions and effective interest rates", *World Development*.
- Rosengard, J. K., (2004), "Banking on social entrepreneurship: the commercialization of microfinance", *Mondes en Développement No.* 2, pp25-36.
- Schreiner, M., (2002), "Aspects of outreach: Framework for discussion of social benefits of microfinance", *Journal of International Development*, Vol. 14, No. 5, pp. 591-603.
- Serrano-Cinca, C., and B. Gutiérrez-Nieto, (20130, "Microfinance, the long tail and mission drift", *International Business Review*.
- Sheremenko, G., C.L. Escalante, and W.J. Florkowski, (2012) "The Universality of Microfinance Operations Model in Eastern Europe and Central Asia: Financial Sustainability vs. Poverty Outreach" Paper presented at the 2012 Annual Meeting, August 12-14, 2012, Seattle, Washington.
- Sriram, M. S. (2010)v "Commercialisation of Microfinance in India: A Discussion on the Emperor's Apparel", Indian Institute of Management.
- Tchakoute-Tchuigoua, H. (2010)" Is there a difference in performance by the legal status of microfinance institutions?" *The Quarterly Review of Economics and Finance*, Vol. 50 No. 4, pp. 436-442.
- Wagenaar, K., (2012), "Institutional transformation and mission drift in microfinance." University of Namur, Belgium
- Woller, G. M., C. Dunford and W. Woodworth, (1999). "Where to microfinance". *International Journal of Economic Development*, Vol. 1 No. 1, pp. 29-64.